A platform for growth

Launch, manage and service savings and loan programmes

As a Community Bank or Credit Union, you can now access the same level of technology that banks use without the investment costs but with highly flexible and scalable solutions that will grow with your business. Solutions that manage the necessary but time consuming and costly elements of the business process and leave you free to focus on your customers.

Create new loan, savings and payment products easily and bring them to market quickly. Configured by funding source and/or risk assessment, by loan type or by customer or market demographic. The fastest most flexible, cost effective way to expand your product offering and grow business.

Automate & simplify

The end to end account management process becomes instantly slicker, from the point of registration through selecting the right savings or loan account to managing the entire lifecycle of the loan. Makes you lean, competitive and easy to do business with.

Take the business to the customer

Accessible, easy to use interfaces and customisable dashboards allow Agents to register customers, issue loans and collect payments. Communication tools such as email and SMS let you stay in contact with your customers and build lasting relationships.

Your customers get

- ✓ Easy to apply for services and access 24/7 via multiple channels (smart device, PC/Laptop, branch, phone).
- ✓ Simple application process and document upload.
- ✓ User friendly and intuitive interfaces.
- ✓ Easy payment options through local agents.
- ✓ Ability to set up and manage regular payments, automatic transfers and bill payments.
- ✓ Generates a verifiable credit history to give them easier access to other financial products.

All the tools you need to succeed

Reduce operating costs

- ✓ Automating manual processes saves time and money.
- ✓ Speed up application processes by reducing inaccurate and incomplete data.
- ✓ Loans can be issued on a card to reduce cash management.

Expand your market reach

- ✓ Build market awareness more effectively with an online presence
- ✓ Access new markets via affiliate programmes.
- ✓ Technology enables agents to operate remotely.
- ✓ Register customers and distribute loans in the field.
- ✓ Customers can make payments via POS terminals or Agent interface.
- ✓ Communicate with your customers by email/SMS.

Manage your business with control, transparency & professional processes

- ✓ Multiple levels of authorisation for loan instigation and authorisation.
- ✓ Back-office user permissions can be customised to fit business requirements.
- ✓ Viewable workflows help manage assigned tasks and application status.
- ✓ Fully configurable reporting suite to manage and understand your complete loan portfolio and report to external funding sources.
- ✓ Robust double-entry accounting for additional security, checking, flexibility and full interoperability with external accounting systems.

Empower your staff to serve customers with confidence

- ✓ Staff have tools to do the job with customised levels of access and visibility controlled by you.
- ✓ Empowers them to process and authorise account applications, manage KYC processes, answer customer account queries and order statements.
- ✓ Process transactions on behalf of customers.

Launch and market new loan & savings products quickly and easily

- ✓ Easily create separate loan products.
  - For each separate funding source.
  - By customer risk assessment , security or guarantee.
  - Individual or group or by type of loan.

Maximise revenue by increasing product offering via third party partners & suppliers

- ✓ Any approved third party can be fully integrated to provide value added services to your customers and to provide you with the potential for additional revenue streams.

Talk to us today and find out how grow your business to another level:

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